

March 1, 2024

Dear Township Board Representatives:

We appreciate your continued support of JMHS this past year. In fiscal year 2023 (10/01/2022 - 09/30/2023), we continued to make our way through a partial year of the pandemic with our goal of keeping staff, tenants, residents, and the community safe. JMHS and its governing board have summarized fiscal year 2023 as the “year of investments.” We are committed to investing in our employees financially and educationally, along with supporting our infrastructure through capital improvements and service line analysis. The ending of the Public Health Emergency Order in May of 2023 was a welcomed relief as we continued to navigate the challenges in the healthcare ecosystem affected by the pandemic.

Celebrations began with the successful implementation of the new Electronic Health Record, “Epic,” a new finance system, “NetSuite,” and a new Human Resources System, “PrimePay.” All these updates were to help our patients and employees receive efficient services within an interoperability environment. Our staff rose to the challenge, and we are proud of how the JMHS team came together to make great things happen.

Our focus on access and service delivery in 2023 also helped us welcome several new providers. Raheel Jiwan, MD, and Jessica Mamer, ANFP, joined our medical staff along with an additional outreach Cardiologist, Dr. Noah Chelliah. After months of delays due to the pandemic, we were able to open our new dental office inside the Care Center. The office is currently being used by Appleton Dental and provides convenient access to those residents and tenants who may have difficulty attending routine dental visits off-site. This is just one of the ways we are partnering with local health service providers to improve access on our medical campus.

The JMHS mission to provide high-quality, compassionate health care close to home remains our priority. We can achieve this by being fiscally responsible during these financially challenging times and maintaining our networks with local and regional healthcare facilities. We have also attached a review of the “JMHS FY 2023 Financial Summary” based on our unaudited financial statements. The final audited financials will be approved by the JMHS Board of Directors on March 25, 2024.

We continue to live our values of Together, Kindness, and Trust as we look forward to doing more in 2024.

Sincerely,



Kris Jacobson, MBA, LNHA, LALD  
CEO/Administrator

# ANNUAL REPORT

## FY 2023

### Board of Directors

- Aaron Olson | Baxter Township | Board Chair
- Kim Miller | City of Dawson | Vice Chair
- Todd Bach | Providence Township
- Dean Lehman | Maxwell Township
- Susan Johnson | Cerro Gordo Township
- Ken Perkins | Director at Large
- Tracie Peterson | Hamlin Township
- Teresa Schwegel | Riverside Township
- Open | Lac qui Parle Township

# \$594,935

### Capital Grants & Contributions

Johnson Memorial Health Services received both capital and operating grants from various federal agencies, state agencies and other organizations for specific purposes.

## TAX LEVY

The Tax Levy for Operations increased \$25,000 from 2022 to equal \$525,000 in 2023.

## Grant\* Projects & Donations

USDA**	\$190,607	EPIC/Netsuite/PrimePay Software
MDH - Human Services Dept***	\$135,260	Nursing Facility Workforce Incentive
MDH Capital Improvement	\$105,000	Omniceil Machines
Helmsley Grant	\$70,018	Ultrasound Machine
MDH - Planning & Transition	\$33,725	Staff & Board Training
SHIP Grant	\$11,086	HCAHPS
MN Hospital Association Grant	\$9,560	Summer Internship Program 2022
MDH Ultrasound	\$5,851	Ultrasound
MDH - Assisted Living/Home Care	\$5,000	Wireless Connectors
JMHS Foundation	\$123,415	Contributions recognized FY23

\*Listed \$5,000 and up

\*\*JMHS was awarded \$1 million grant to be paid out over five years.

\*\*\*JMHS was awarded \$250,000 to be paid over two years.

# OUR PERFORMANCE

Patient Revenue increased less than 1% in 2023, while staffing costs increased 74% due to an increase in contract staffing. At the end of 2023, Johnson Memorial Health Services had \$23 million invested in capital assets, net of accumulated depreciation, and \$19.4 million in outstanding debt.

*Staffing*  
EEO

142 Full-Time Equivalents  
\$13,100,000 Annual Salaries & Benefits

# \$22.9M

## OPERATING REVENUE

	2021	2022	2023
Operating Revenue	\$ 20,389,864	\$ 22,511,551	\$ 22,963,406
Operating Expense	\$ 21,608,369	\$ 23,583,017	\$ 25,638,8625
Operating Loss	\$ (1,218,505)	\$ (1,071,466)	\$ (2,675,459)
Non-Operating Revenue	\$ 6,761,814	\$ 879,193	\$ 3,227,590
Net Income	\$ 6,222,593	\$ (158,476)	\$ 1,147,066

## VISITS & PROCEDURES

**712**

ER Visits

**681**

Total Hospital  
Inpatient Days

**17,834**

Nursing Home  
Resident Days

**4,421**

Assistant Living  
Tenant Days

Clinic Visits	7,285
Lab Tests	78,503
Imaging Procedures	4,141
Rehab (PT, OT, ST) Visits	6,956
Outpatient Surgeries	245
Ambulance Runs	134
Meals Served	69,733
Laundry Pounds	157,492

**JMHS**  
Johnson Memorial  
Health Services